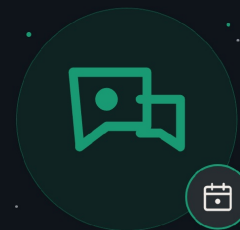


Initial call – free, 45 minutes

An open conversation about your service. Together we identify blind spots, potential and improvements – on a specific problem or as a position assessment.



DURATION
45 minutes

LOCATION
Online · on site
by arrangement

PRICE
Free

BILLING
No obligation

What it's about

Two ways, both are right: you bring a specific problem – margin, response times, spare parts, team, systems – and we look at it together. Or you want a position assessment: where does your service stand, where are the blind spots, what brings the most?

Who it's for

CEOs, executive board members and heads of service at machine and plant builders and technical B2B companies in the DACH region.

Your benefit

- An outside view of what nobody inside sees any more
- Blind spots, potential and concrete improvements – named honestly
- Short report with the most important levers
- A clear next step – or the recommendation not to take one

Prerequisites

- No documents needed
- Helpful, if available: service org chart, rough KPIs (service revenue, share of maintenance contracts, number of service engineers)

How it works

- 1 Book a date online – calendar on maroisproject.com
- 2 Your situation (approx. 25 min): specific problem or position assessment
- 3 Open sparring (approx. 20 min): blind spots, potential, improvements
- 4 Short report by email within two working days

Included

- 45 minutes online (Teams/Zoom) – free
- Open conversation as equals, not a sales pitch
- Short report, 1 page
- Recommendation for the next step

Deliverables

- Short report: assessment, blind spots, the three biggest levers
- Proposal for the next step with effort and price

Not included and options

MC-ZUS-010	On site instead of online: travel by arrangement	
MC-BER-020	Deep Dive – detailed analysis with action plan	CHF 4'900.–

Book a date online

Choose a free slot in the calendar – confirmation and link arrive automatically.

www.maroisproject.com/en/appointment/kostenloses-erstgesprach-1

